



GRADEN TRAVIS

Senior Managing Director

CA RE License #00871716



Newmark Cornish & Carey
1333 N. California Boulevard
Suite 343
Walnut Creek, CA 94596
gtravis@newmarkccarey.com
T 925.974.0104
F 925.974.0123

Years of Experience

31 Years

Areas of Specialization

- Leasing and Sales of Industrial Properties
- Landlord Representation
- Tenant Representation
- Land Sales/Development/Build-to-Suit
- Property Management
- Opinion of Value

Graden Travis is a senior managing director in Newmark Cornish & Carey's Walnut Creek office. Mr. Travis focuses on industrial properties located in Contra Costa, Solano and Napa counties. During his stellar 31-year career, Mr. Travis' wide range of experience, market knowledge, enthusiasm and commitment to serving his clients has resulted in more than 1,700 successful sale and lease transactions totaling more than 60 million square feet.

Mr. Travis joined Newmark Cornish & Carey in April 2001 and has since turned the Walnut Creek industrial team into a resounding success. He has also become one of the top producers company-wide, earning a Top Five ranking within his office every year since joining the company and a Top 10 producer companywide in both 2008 and 2009.

Mr. Travis began his impressive real estate career in 1984 at CBRE (formerly Coldwell Banker- CB Richard Ellis), where he was recognized as the Walnut Creek Rookie of the Year in 1986. During his initial 15 years in the real estate business, he was a Walnut Creek Top Five producer each year and ranked Number One for income generated over the same span.

Mr. Travis has implemented marketing and sales programs for his clients, including: leasing the 2.0 million-square-foot Benicia Industrial Park for Bedford Properties-Kemper Insurance; a highly successful lot sale program in Vacaville's 645-acre Interchange Business Park for Messenger Investment Company; the successful lease-up of the Antioch Distribution Center, comprising 662,000 square feet, for Lincoln Property Company; the sale of the 450,000-square-foot American Home Foods facility in Vacaville; the sale of the 261,000-square-foot Fibrebond Plant in Fairfield; and the 151,000-square-foot lease to Barry Callebaut, USA, as well as the former Dey Labs 175,000-square-foot sale to the county of Napa, in Napa, California. He has also provided oversight of projects representing The Conco Companies, GSI Properties, A.D. Seeno Construction Co., The Hofmann Company, Castle Companies, Morgan Stanley and RREEF, to name a few.

Additionally, Mr. Travis has been involved in many of the largest industrial transactions in his marketplace. His leasing and sales achievements include more than 60 transactions greater than 100,000 square feet, highlighted by the 240,000-square-foot Bebe Clothing sale in the Benicia Industrial Park. He was also involved in the largest land sale in Central Contra Costa county: the Lowes HIW purchase of 28.11 acres from the Jones Family along Arnold Industrial Way in Concord. In Benicia, he recently leased 121,500 square feet for Flavor Insights. The Conco Companies, a longtime client, purchased a 234,000-square-foot leased investment located at 4955 Industrial Way,



in Benicia, home of Mr. Travis' largest tenant client; Cytosport, Inc. Napa County purchased a four-building, 359,100-square-foot campus in the Napa Valley Corporate Park.

Mr. Travis graduated from the California State University, Chico, with a Bachelor of Arts degree in psychology.